

Finance Buydown

Form ID: 21021048210111078
Date: 2/3/2021 8:38:11 PM
Distributor ID: 10482101
Distributor Name: PMI-SARASOTA (268)
User Name: Louis Gristwood
Street: 7815 25th Ct East
City: Sarasota
State: FL
Zip: 34243
Phone: 941-915-9770
Fax: 941-355-9780

Dealer Information

Mincron #: 192321
Name: AC1 LLC
DBA:
DBA:
DBA:
Address:
Street: 2107 GLOBAL CT
City: SARASOTA
State: FL
Zip: 34240
Phone: 9417774221
Total HVAC Spend: 300k-400k
Primary Dealer Type: AOR
AOR Dealer Type: Support
Primary Brands: Goodman
Program Tag:
Goodman Unitary
Eligible Brands: Amana Unitary
Daikin Ductless
Eligible finance offers: EXCEPTION - Contractor Fee Discount
Eligible product families: Amana 80% Furnaces
Amana 80% Furnaces (Variable Speed)
Amana 90% Furnaces

Amana 95%+ Furnaces
Amana 95%+ Furnaces (Variable Speed)
Amana 96%+ Modulating Furnaces
Amana Condensers 14 SEER
Amana Condensers 16 SEER (single stage)
Amana Condensers 16 SEER (two stage)
Amana Condensers 18 SEER
Amana Condensers 20 SEER
Amana Heat Pumps 14 SEER
Amana Heat Pumps 16 SEER (single stage)
Amana Heat Pumps 16 SEER (two stage)
Amana Heat Pumps 18 SEER
Amana Package Cool 14 SEER
Amana Package Cool 15 SEER
Amana Package Dual Fuel 14 SEER
Amana Package Gas 15 SEER
Amana Package Gas 16 SEER
Amana Package Heat 14 SEER
Amana Package Heat 15 SEER
Amana Package Heat 16 SEER
Goodman 95%+ Furnaces
Goodman 95%+ Furnaces (Variable Speed)
Goodman 96%+ Modulating Furnaces
Goodman Condensers 14 SEER
Goodman Condensers 16 SEER (single stage)
Goodman Condensers 16 SEER (two stage)
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Goodman Heat Pumps 14 SEER
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Goodman Heat Pumps 18 SEER
Goodman Package Cool 14 SEER
Goodman Package Cool 15 SEER
Goodman Package Dual Fuel 14 SEER
Goodman Package Gas 15 SEER
Goodman Package Gas 16 SEER
Goodman Package Heat 14 SEER
Goodman Package Heat 15 SEER
Goodman Package Heat 16 SEER
Variable Speed Air Handlers
Variable Speed Modular Blower

- Goodman 80% Furnaces
- Goodman 80% Furnaces (Variable Speed)
- Goodman 90% Furnaces
- Daikin Ductless - 15 Series
- Daikin Ductless - 19 Series
- Daikin Ductless - LV Series
- Daikin Ductless - Quaternity FTXG
- Amana Package Gas 14 SEER
- Amana Heat Pumps 20 SEER
- 14 SEER Gas Electric Package Units
- 2MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
- Daikin 17 Series
- Daikin Ductless - Multi Split MXS
- 3MXL_RMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
- Goodman Package Gas 14 SEER
- 3MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
- 4MXL_TVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

I understand the actual discount to contractor will not to exceed published contractor fee and will communicate this information to the registered dealer once or if approved.: Yes

Select the product line that will account for the largest portion of the requested program:

Goodman Unitary

Start Date:

1/1/2021

End Date:

12/31/2021

Month	Year	Sales
Jan	2020	\$1,186
Feb	2020	\$1,264
Mar	2020	\$8,065
Apr	2020	\$20,250
May	2020	\$32,056
Jun	2020	\$40,037
Jul	2020	\$30,737
Aug	2020	\$27,435
Sep	2020	\$9,318
Oct	2020	\$22,540
Nov	2020	\$26,818

Dec	2020	\$20,571
	Total	\$240,277

Goodman Participation Percentage: 100
 Estimated Price Multiplier: 1.00
 Estimated Sales for Program Period: 600,000
 Objective: Share of Wallet Growth (SOW)
 Situation Details: 6% buy-down per signed agreement

Attachments:

File	Uploaded By	Date
Signed Agreement - AC1.pdf	Louis Gristwood	2/3/2021 8:38:04 PM

Additional Comments: 6% buy-down per signed agreement

Does this Dealer purchase
 Goodman, Amana or Daikin products
 from any other Distributor? No