

Finance Buydown

Form ID: 2201174411011167
Date: 1/19/2022 10:25:15 AM
Distributor ID: 17441101
Distributor Name: GDI - EAST CLEVELAND (208)
User Name: Lyle Klohn
Street: 34929 Curtis BLVD Suite 105
City: Eastlake
State: OH
Zip: 44095
Phone:
Fax:

Dealer Information

Mincron #: 183180
Name: HAVE LLC
DBA:
DBA:
DBA:
Address:
Street: 2101 AETNA RD
City: ASHTABULA
State: OH
Zip: 44005
Phone: 4409987252
Total HVAC Spend: 500k-750k
Primary Dealer Type: AOR
AOR Dealer Type: Support
Primary Brands: Bryant
Program Tag:
Eligible Brands: Goodman Unitary
Amana Unitary
Daikin Ductless
Eligible finance offers: 3% Contractor Fee Discount
Eligible product families: Amana 80% Furnaces
Amana 80% Furnaces (Variable Speed)
Amana 90% Furnaces

Amana 95%+ Furnaces
Amana 95%+ Furnaces (Variable Speed)
Amana 96%+ Modulating Furnaces
Amana Condensers 13 SEER
Amana Condensers 13 SEER (Base)
Amana Condensers 14 SEER
Amana Condensers 16 SEER (single stage)
Amana Condensers 16 SEER (two stage)
Amana Condensers 18 SEER
Amana Condensers 20 SEER
Amana Heat Pumps 13 SEER
Amana Heat Pumps 13 SEER (Base)
Amana Heat Pumps 14 SEER
Amana Heat Pumps 16 SEER (single stage)
Amana Heat Pumps 16 SEER (two stage)
Amana Heat Pumps 18 SEER
Amana Package Cool 13 SEER
Amana Package Cool 14 SEER
Amana Package Cool 15 SEER
Amana Package Dual Fuel 14 SEER
Amana Package Gas 13 SEER
Amana Package Gas 15 SEER
Amana Package Gas 16 SEER
Amana Package Heat 13 SEER
Amana Package Heat 14 SEER
Amana Package Heat 15 SEER
Amana Package Heat 16 SEER
Goodman 95%+ Furnaces
Goodman 95%+ Furnaces (Variable Speed)
Goodman 96%+ Modulating Furnaces
Goodman Condensers 13 SEER (R-410A)
Goodman Condensers 14 SEER
Goodman Condensers 16 SEER (single stage)
Goodman Condensers 16 SEER (two stage)
Goodman Condensers 18 SEER
Goodman Heat Pumps 13 SEER (R-410A)
Goodman Heat Pumps 14 SEER
Goodman Heat Pumps 16 SEER (single stage)
Goodman Heat Pumps 16 SEER (two stage)
Goodman Heat Pumps 18 SEER
Goodman Package Cool 13 SEER

Goodman Package Cool 14 SEER
 Goodman Package Cool 15 SEER
 Goodman Package Dual Fuel 14 SEER
 Goodman Package Gas 13 SEER
 Goodman Package Gas 15 SEER
 Goodman Package Gas 16 SEER
 Goodman Package Heat 13 SEER
 Goodman Package Heat 14 SEER
 Goodman Package Heat 15 SEER
 Goodman Package Heat 16 SEER
 Variable Speed Air Handlers
 Variable Speed Modular Blower
 Goodman 80% Furnaces
 Goodman 80% Furnaces (Variable Speed)
 Goodman 90% Furnaces
 Daikin Ductless - 15 Series
 Daikin Ductless - 19 Series
 Daikin Ductless - LV Series
 Daikin Ductless - Quaternity FTXG
 Amana Package Gas 14 SEER
 Amana Heat Pumps 20 SEER
 14 SEER Gas Electric Package Units
 2MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
 Daikin 17 Series
 Daikin Ductless - Multi Split MXS
 3MXL_RMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
 Goodman Package Gas 14 SEER
 3MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump
 4MXL_TVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

I understand the actual discount to contractor will not exceed published contractor fee and will communicate this information to the registered dealer once or if approved.: Yes

Select the product line that will account for the largest portion of the requested program:

Amana Unitary

Start Date:

1/1/2022

End Date:

12/31/2022

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Month	Year	Sales
Jan	2021	\$5,005
Feb	2021	\$3,956
Mar	2021	\$26,581
Apr	2021	\$19,647
May	2021	\$45,231
Jun	2021	\$48,795
Jul	2021	\$27,525
Aug	2021	\$17,109
Sep	2021	\$24,618
Oct	2021	\$12,252
Nov	2021	\$24,041
Dec	2021	\$24,622
	Total	\$279,382

Goodman Participation Percentage: 100

Estimated Price Multiplier: 0.88

Estimated Sales for Program Period: 350,000

Objective: Share of Wallet Growth (SOW)

Situation Details: Program in place to incentive customer to stay with us and swing more shared wallet our way in leu of Bryant and Rudd

Attachments:

Additional Comments:

Does this Dealer purchase Goodman, Amana or Daikin products from any other Distributor? No