

Finance Buydown

Form ID: 22051747250111187
Date: 5/4/2022 12:34:37 PM
Distributor ID: 17472501
Distributor Name: GDI-ELGIN
User Name: Phillip Kowalewski
Street: 2510 Vantage Dr.
City: Elgin
State: IL
Zip: 60124
Phone:
Fax:

Dealer Information

Mincron #: 168327
Name: LIFELINE PLUMBING INC
DBA:
DBA:
DBA:
Address:
Street: *DBA LIFELINE PLBG HTG & CLG
296 WILLIAMS PL
City: EAST DUNDEE
State: IL
Zip: 60118
Phone: 8474680069
Total HVAC Spend: 500k-750k
Primary Dealer Type: AOR
AOR Dealer Type: Support
Primary Brands: Amana
Program Tag:
Eligible Brands: Goodman Unitary
Amana Unitary
Daikin Ductless
Eligible finance offers: 4% Contractor Fee Discount
Eligible product families: Amana 80% Furnaces
Amana 80% Furnaces (Variable Speed)
Amana 90% Furnaces

Amana 95%+ Furnaces
Amana 95%+ Furnaces (Variable Speed)
Amana 96%+ Modulating Furnaces
Amana Condensers 13 SEER
Amana Condensers 13 SEER (Base)
Amana Condensers 14 SEER
Amana Condensers 16 SEER (single stage)
Amana Condensers 16 SEER (two stage)
Amana Condensers 18 SEER
Amana Condensers 20 SEER
Amana Heat Pumps 13 SEER
Amana Heat Pumps 13 SEER (Base)
Amana Heat Pumps 14 SEER
Amana Heat Pumps 16 SEER (single stage)
Amana Heat Pumps 16 SEER (two stage)
Amana Heat Pumps 18 SEER
Goodman 95%+ Furnaces
Goodman 95%+ Furnaces (Variable Speed)
Goodman 96%+ Modulating Furnaces
Goodman Condensers 13 SEER (R-410A)
Goodman Condensers 14 SEER
Goodman Condensers 16 SEER (single stage)
Goodman Condensers 16 SEER (two stage)
Goodman Condensers 18 SEER
Goodman Heat Pumps 13 SEER (R-410A)
Goodman Heat Pumps 14 SEER
Goodman Heat Pumps 16 SEER (single stage)
Goodman Heat Pumps 16 SEER (two stage)
Goodman Heat Pumps 18 SEER
Variable Speed Air Handlers
Variable Speed Modular Blower
Goodman 80% Furnaces
Goodman 80% Furnaces (Variable Speed)
Goodman 90% Furnaces
Daikin Ductless - 15 Series
Daikin Ductless - 19 Series
Daikin Ductless - LV Series
Daikin Ductless - Quaternity FTXG
Amana Heat Pumps 20 SEER
2MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

Daikin 17 Series

Daikin Ductless - Multi Split MXS

3MXL_RMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

3MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

4MXL_TVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

I understand the actual discount to contractor will not exceed published contractor fee and will communicate this information to the registered dealer once or if approved.: Yes

Select the product line that will account for the largest portion of the requested program:

Amana Unitary

Start Date:

5/1/2022

End Date:

12/31/2022

Month	Year	Sales
May	2021	\$44,603
Jun	2021	\$54,012
Jul	2021	\$26,281
Aug	2021	\$32,562
Sep	2021	\$15,236
Oct	2021	\$94,274
Nov	2021	\$23,960
Dec	2021	\$16,248
Jan	2022	\$31,015
Feb	2022	\$8,871
Mar	2022	\$5,660
Apr	2022	\$2,795
	Total	\$355,517

Goodman Participation Percentage: 100

Estimated Price Multiplier: 0.91

Estimated Sales for Program Period: 500,000

Objective: Share of Wallet Growth (SOW)

Situation Details:

Dealer is setting up Optimus platform with Greensky in order to take advantage of the finance buy down they lost out on with the loss of Enerbank

Attachments:

Additional Comments:

Does this Dealer purchase No

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Goodman, Amana or Daikin products
from any other Distributor?