

Finance Buydown

Form ID: 22031550130111179
Date: 3/17/2022 4:13:11 AM
Distributor ID: 15501301
Distributor Name: GDI - VALLEY VIEW (122)
User Name: Anthony Anderson
Street: 9755 Corporate Circle
City: Valley View
State: OH
Zip: 44125
Phone: 216-741-9477
Fax:

Dealer Information

Mincron #: 242705
Name: SALS HTG & CLG INC
DBA:
DBA:
DBA:
Address:
Street: 11701 ROYALTON RD
City: NORTH ROYALTON
State: OH
Zip: 44133
Phone: 4405824748
Total HVAC Spend: 1.5MM-2MM
Primary Dealer Type: AOR
AOR Dealer Type: Support
Primary Brands: Amana
Program Tag:
Eligible Brands: Goodman Unitary
Amana Unitary
Daikin Ductless
Eligible finance offers: 4% Contractor Fee Discount
Eligible product families: Goodman Heat Pumps 16 SEER (two stage)
Goodman Heat Pumps 18 SEER
14 SEER Gas Electric Package Units
2MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

3MXL_QMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

3MXL_RMVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

4MXL_TVJU - Daikin AURORA Series Outdoor Multi-Split Heat Pump

Amana 80% Furnaces

Amana 80% Furnaces (Variable Speed)

Amana 90% Furnaces

Amana 95%+ Furnaces

Amana 95%+ Furnaces (Variable Speed)

Amana 96%+ Modulating Furnaces

Amana Condensers 13 SEER

Amana Condensers 13 SEER (Base)

Amana Condensers 14 SEER

Amana Condensers 16 SEER (single stage)

Amana Condensers 16 SEER (two stage)

Amana Condensers 18 SEER

Amana Condensers 20 SEER

Amana Heat Pumps 13 SEER

Amana Heat Pumps 13 SEER (Base)

Amana Heat Pumps 14 SEER

Amana Heat Pumps 16 SEER (single stage)

Amana Heat Pumps 16 SEER (two stage)

Amana Heat Pumps 18 SEER

Amana Heat Pumps 20 SEER

Daikin 17 Series

Daikin Ductless - 15 Series

Daikin Ductless - 19 Series

Daikin Ductless - LV Series

Daikin Ductless - Multi Split MXS

Daikin Ductless - Quaternity FTXG

Goodman 80% Furnaces

Goodman 80% Furnaces (Variable Speed)

Goodman 90% Furnaces

Goodman 95%+ Furnaces

Goodman 95%+ Furnaces (Variable Speed)

Goodman 96%+ Modulating Furnaces

Goodman Condensers 13 SEER (R-410A)

Goodman Condensers 14 SEER

Goodman Condensers 16 SEER (single stage)

Goodman Condensers 16 SEER (two stage)
 Goodman Condensers 18 SEER
 Goodman Heat Pumps 13 SEER (R-410A)
 Goodman Heat Pumps 14 SEER
 Goodman Heat Pumps 16 SEER (single stage)

I understand the actual discount to contractor will not exceed published contractor fee and will communicate this information to the registered dealer once or if approved.: Yes

Select the product line that will account for the largest portion of the requested program: Amana Unitary

Start Date: 4/1/2022

End Date: 12/31/2022

Month	Year	Sales
Apr	2021	\$0
May	2021	\$0
Jun	2021	\$0
Jul	2021	\$0
Aug	2021	\$0
Sep	2021	\$0
Oct	2021	\$0
Nov	2021	\$0
Dec	2021	\$0
Jan	2022	\$0
Feb	2022	\$0
Mar	2022	\$0
	Total	\$0

Goodman Participation Percentage: 100

Estimated Price Multiplier: 80.00

Estimated Sales for Program Period: 1,200,000

Objective: Share of Wallet Growth (SOW)

Situation Details: Program needed to offer beat competitor financing and keep SOW

Attachments:

Additional Comments:

Does this Dealer purchase Goodman, Amana or Daikin products from any other Distributor? No

