



Air Conditioning & Heating



FTL FINANCE 2016 RATE SHEET

| FINANCE LEASE OR RETAIL INSTALLMENT LOAN \$1,000 MINIMUM | PRODUCT CODE | INTEREST RATE | MONTHLY PAYMENT CALCULATOR (MPC) | ONE TIME CONTRACTOR COST |
|---|--------------|---------------|-------------------------------------|--------------------------|
| REGULAR FINANCING | | | | |
| 36 MONTHS | LR0036 | 13.99% | 0.03414 | NONE |
| 48 MONTHS | LR0048 | 14.99% | 0.02781 | NONE |
| 60 MONTHS | LR0060 | 17.99% | 0.02537 | NONE |
| 72 MONTHS | EG7216 | 16.99% | 0.02223 | NONE |
| 84 MONTHS | LR0084 | 18.99% | 0.02158 | NONE |
| 90 DAY SAC NO PAYMENT DUE DURING SAME AS CASH PERIOD (NO MINIMUM MONTHLY PAYMENT REQUIRED) | | | | |
| 36 MONTHS | L9036 | 13.99% | 0.03494 | 2.90% |
| 48 MONTHS | L9048 | 14.99% | 0.02849 | 2.90% |
| 6 MONTH SAC NO PAYMENT DUE DURING SAME AS CASH PERIOD (NO MINIMUM MONTHLY PAYMENT REQUIRED) | | | | |
| 60 MONTHS | L0660 | 17.99% | 0.02725 | 4.90% |
| 12 MONTH SAC NO PAYMENT DUE DURING SAME AS CASH PERIOD (NO MINIMUM MONTHLY PAYMENT REQUIRED) | | | | |
| 60 MONTHS | L1260 | 17.99% | 0.02949 | 12.00% |
| INTEREST RATE BUY-DOWN | | | | |
| 36 MONTHS | BD936 | 9.95% | 0.03224 | 6.00% |

Log into FTLFINANCE.com to see additional products and programs.

| FTL ESC CARD (REVOLVING CREDIT ACCOUNT) \$300 MINIMUM | PRODUCT CODE | INTEREST RATE | MONTHLY PAYMENT CALCULATOR (MPC) | ONE TIME CONTRACTOR COST |
|---|--------------|---------------|-------------------------------------|--------------------------|
| REGULAR (FIRST PAYMENT DUE IN 30 DAYS) | ER139 | 13.99% | 1.60% | 3.25% |
| | ER179 | 17.99% | 1.90% | NONE |
| 6 MONTH DEFERRED INTEREST OPTION (MINIMUM PAYMENTS REQUIRED) | E06189 | 18.99% | 2.00% | 3.50% |
| 12 MONTH DEFERRED INTEREST OPTION (MINIMUM PAYMENTS REQUIRED) | E12189 | 18.99% | 2.00% | 8.9% |

No credit card processing fees or application fees.

THE FINANCE LEASE CALCULATOR

$$\underline{\hspace{2cm}} \times \underline{\hspace{2cm}} = \underline{\hspace{2cm}}$$

Contract Amount x Monthly Payment Calculator = Monthly Payment

THE ESC CARD CALCULATOR

$$\underline{\hspace{2cm}} \times \underline{\hspace{2cm}} = \underline{\hspace{2cm}}$$

Contract Amount x ESC Payment Factor = Monthly Payment



For questions or help contact EGIA Contractor Services
(888) 691-0387
goodman@egia.org
Mon-Fri: 7AM - 6PM Pacific

*All financing is administered by EGIA and its affiliates, and not by Goodman.