



Air Conditioning & Heating

EGIA and their Lenders are offering special pricing through the Fall season

Effective Dates September 1, 2020 - November 30, 2020



6 Month No Interest No Payments

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$9,999	0.01192	60/144	3%	3%	0%
\$10,000 +	0.01135				

6 Month No Interest No Payments - Quebec Only

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$9,999	0.01319	120/120	3%	3%	0%
\$10,000 +	0.01264				



9 Month No Interest No Payments

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$4,999	0.01192	60/144	5.49%	3%	2.49%
\$5,000 - \$9,999	0.01155	60/180			
\$10,000 +	0.01137	60/180			

9 Month No Interest No Payments - Quebec Only

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$9,999	0.01293	60/120	7.49%	3%	4.49%
\$10,000 +	0.01044	60/180			

6 Month No Interest No Payments

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$4,999	0.01192	60/144	3.99%	3%	0.99%
\$5,000 - \$9,999	0.01155	60/180			
\$10,000 +	0.01137	60/180			

6 Month No Interest No Payments - Quebec Only

Amount	Rate Factor (After 6 Months)	Term/Amortization	Dealer Fee*	Goodman Buy Down	Net Dealer Cost After Buy Downs
\$1,000 - \$9,999	0.01293	60/120	4.99%	3%	1.99%
\$10,000 +	0.01044	60/180			

Program Terms & Requirements

*Special Fall Dealer Fees available only through EGIA's sponsored lender program. Dealer Fees valid September 1 2020 – November 30 2020.

Manufacturer Buy Down subject to Manufacturer's Terms & Conditions. Manufacturer Buy Down claim must be submitted and approved at www.egia.org/goodman in accordance with Manufacturer's requirements.

Rebate incentive cannot exceed actual dealer fees paid.

*Franklin PLP dealers not be eligible for the Goodman Buy Down. Contact your local TSM for eligibility details.