



EGIA FINANCING

CANADIAN STIMULUS PROGRAM



Air Conditioning & Heating

EGIA and their Lenders are offering incentives to help you and your Canadian customers through this uncertain time.



6 Month No Interest No Payments

| Amount | Rate Factor (After 6 Months) | Term/Amortization | Dealer Fee | Buy Down Special | Goodman Buy Down* | Net Dealer Cost After Buy Downs |
|-------------------|------------------------------|-------------------|------------|------------------|-------------------|---------------------------------|
| \$1,000 - \$9,999 | 0.01192 | 60/144 | 4.45% | 1.45% | 3% | 0% |
| \$10,000 + | 0.01135 | | | | | |



9 Month No Interest No Payments

| Amount | Rate Factor (After 6 Months) | Term/Amortization | Dealer Fee | Buy Down Special | Goodman Buy Down* | Net Dealer Cost After Buy Downs |
|-------------------|------------------------------|-------------------|------------|------------------|-------------------|---------------------------------|
| \$1,000 - \$4,999 | 0.01192 | 60/144 | 6.49% | 2% | 3% | 1.49% |
| \$5,000 - \$9,999 | 0.01155 | 60/180 | | | | |
| \$10,000 + | 0.01137 | 60/180 | | | | |



9 Month No Interest No Payments

| Amount | Rate Factor (After 6 Months) | Term/Amortization | Dealer Fee | Buy Down Special | Goodman Buy Down* | Net Dealer Cost After Buy Downs |
|-------------------|------------------------------|-------------------|------------|------------------|-------------------|---------------------------------|
| \$1,000 - \$9,999 | 0.01293 | 60/120 | 8.49% | 2% | 3% | 3.49% |
| \$10,000 + | 0.01044 | 60/180 | | | | |

Program Terms & Requirements

Dealer must fund the loan through EGIA's sponsored lender program. Lender "buy down special" valid April 1 2020 – May 30 2020.

Lender "buy down special" is only eligible on equipment qualified under the Goodman Financing Buy Down Program and only on Financing Plans listed in the chart. See Manufacturer's Terms & Conditions for qualified equipment. Rebate claim must be submitted and approved at www.egia.org/goodman

Deadline to submit claim for EGIA Financing Stimulus Program is June 15, 2020. Claims submitted after deadline will revert to standard Manufacturer buy down. Lender "buy down special" will be issued via check by EGIA in July, 2020 for qualified claims. Manufacturer buy down will be issued per usual according to Manufacturer Terms & Conditions. See above website for Manufacturer Terms & Conditions.

*Franklin PLP dealers are not eligible for the Goodman Buy Down. Contact your local TSM for eligibility details.