

9:25 AM

05/31/24

Accrual Basis

Knepper Heating and Air

Profit & Loss

January through December 2022

| | Jan - Dec 22 |
|--------------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| Deposits to be broken out | 2,438,437.41 |
| Total Income | 2,438,437.41 |
| Cost of Goods Sold | |
| 5000 Cost of Sales | |
| 5001 Equipment | |
| 5001-20 AOR - COS | 1,873.43 |
| 5001-40 SVC/Maint - COS | 1,865.19 |
| 5001-50 SVC/Demand - COS | 616.54 |
| 5001 Equipment - Other | 0.00 |
| Total 5001 Equipment | 4,355.16 |
| 5010 Parts | |
| 5010-20 AOR - COS | 2,708.75 |
| 5010-30 RNS - COS | 30.24 |
| 5010-50 SVC/Demand - COS | 1,452.67 |
| 5010 Parts - Other | 125.61 |
| Total 5010 Parts | 4,317.27 |
| 5020 Supplies | |
| 5020-20 AOR - COS | 2,946.02 |
| 5020-50 SVC/Demand - COS | 506.22 |
| 5020 Supplies - Other | 23,824.39 |
| Total 5020 Supplies | 27,276.63 |
| 5040 Permits | |
| 5040-20 AOR - COS | 250.00 |
| Total 5040 Permits | 250.00 |
| Total 5000 Cost of Sales | 36,199.06 |
| Total COGS | 36,199.06 |
| Gross Profit | 2,402,238.35 |
| Expense | |
| 6000 Marketing | |
| 6010 Yellow Pgs/All Print Mktg | 21,183.26 |
| 6000 Marketing - Other | 13,316.64 |
| Total 6000 Marketing | 34,499.90 |
| 7000 Employee Related | |
| 7060 Training Expenses | 25.89 |
| 7120 Payroll Tax SUTA | 3,217.40 |
| 7180 Small Tools | 44.42 |
| 7000 Employee Related - Other | 41,900.02 |
| Total 7000 Employee Related | 45,187.73 |
| 8000 Plant & Equipment | |
| 8050 Building Maint. & Repairs | 2,446.98 |
| 8060 Tools & Equipment | 3,662.47 |
| 8110 Gas & Electricity | 14,121.43 |
| 8120 Water | 835.20 |
| 8130 Telephone General Service | 3,715.99 |
| 8150 Internet | 1,507.63 |
| 8160 Garbage Pick-up | 2,892.00 |
| 8180 Cleaning Expense | 2,127.61 |
| Total 8000 Plant & Equipment | 31,309.31 |
| 8500 Vehicle Related | |
| 8520 Repair & Maintenance | 13,538.78 |

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| 8530 Fuel | |
| 8531 Fuel on Trina's Card | 26.14 |
| 8530 Fuel - Other | 40,960.25 |
| Total 8530 Fuel | 40,986.39 |
| 8500 Vehicle Related - Other | 1,896.12 |
| Total 8500 Vehicle Related | 56,421.29 |
| 9000 Administrative | |
| 9020 Legal Expense | 1,527.50 |
| 9050 Dues & Subscriptions | 5,233.59 |
| 9060 Licenses | 100.00 |
| 9090 Postage & Shipping | 440.24 |
| 9100 Office Supplies | |
| 9101 Snacks/Drinks | 391.47 |
| 9102 Gifts | 88.29 |
| 9100 Office Supplies - Other | 2,403.67 |
| Total 9100 Office Supplies | 2,883.43 |
| 9160 Travel & Entertainment | 20.47 |
| 9180 Charitable Contributions | 5,664.65 |
| 9000 Administrative - Other | 300.00 |
| Total 9000 Administrative | 16,169.88 |
| Computer Software | 1,856.50 |
| Need Receipt | 2,085,755.12 |
| Trina | 1,930.76 |
| Trina's Card-No receipt | 4,197.67 |
| Total Expense | 2,277,328.16 |
| Net Ordinary Income | 124,910.19 |
| Other Income/Expense | |
| Other Income | |
| 9500 Other Income | |
| 9520 Interest Income | 0.18 |
| Total 9500 Other Income | 0.18 |
| Total Other Income | 0.18 |
| Other Expense | |
| 9800 Other Expense | |
| 9810 CC Interest Expense | 3,379.20 |
| 9830 Service Charge | 117.00 |
| Total 9800 Other Expense | 3,496.20 |
| Total Other Expense | 3,496.20 |
| Net Other Income | -3,496.02 |
| Net Income | 121,414.17 |