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05/31/24

Accrual Basis

Knepper Heating and Air
Profit & Loss
January through December 2022

	Jan - Dec 22
Ordinary Income/Expense	
Income	
Deposits to be broken out	2,438,437.41
Total Income	2,438,437.41
Cost of Goods Sold	
5000 Cost of Sales	
5001 Equipment	
5001-20 AOR - COS	1,873.43
5001-40 SVC/Maint - COS	1,865.19
5001-50 SVC/Demand - COS	616.54
5001 Equipment - Other	0.00
Total 5001 Equipment	4,355.16
5010 Parts	
5010-20 AOR - COS	2,708.75
5010-30 RNS - COS	30.24
5010-50 SVC/Demand - COS	1,452.67
5010 Parts - Other	125.61
Total 5010 Parts	4,317.27
5020 Supplies	
5020-20 AOR - COS	2,946.02
5020-50 SVC/Demand - COS	506.22
5020 Supplies - Other	23,824.39
Total 5020 Supplies	27,276.63
5040 Permits	
5040-20 AOR - COS	250.00
Total 5040 Permits	250.00
Total 5000 Cost of Sales	36,199.06
Total COGS	36,199.06
Gross Profit	2,402,238.35
Expense	
6000 Marketing	
6010 Yellow Pgs/All Print Mktg	21,183.26
6000 Marketing - Other	13,316.64
Total 6000 Marketing	34,499.90
7000 Employee Related	
7060 Training Expenses	25.89
7120 Payroll Tax SUTA	3,217.40
7180 Small Tools	44.42
7000 Employee Related - Other	41,900.02
Total 7000 Employee Related	45,187.73
8000 Plant & Equipment	
8050 Building Maint. & Repairs	2,446.98
8060 Tools & Equipment	3,662.47
8110 Gas & Electricity	14,121.43
8120 Water	835.20
8130 Telephone General Service	3,715.99
8150 Internet	1,507.63
8160 Garbage Pick-up	2,892.00
8180 Cleaning Expense	2,127.61
Total 8000 Plant & Equipment	31,309.31
8500 Vehicle Related	
8520 Repair & Maintenance	13,538.78

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8530 Fuel	
8531 Fuel on Trina's Card	26.14
8530 Fuel - Other	<u>40,960.25</u>
Total 8530 Fuel	40,986.39
8500 Vehicle Related - Other	1,896.12
Total 8500 Vehicle Related	56,421.29
9000 Administrative	
9020 Legal Expense	1,527.50
9050 Dues & Subscriptions	5,233.59
9060 Licenses	100.00
9090 Postage & Shipping	440.24
9100 Office Supplies	
9101 Snacks/Drinks	391.47
9102 Gifts	88.29
9100 Office Supplies - Other	<u>2,403.67</u>
Total 9100 Office Supplies	2,883.43
9160 Travel & Entertainment	20.47
9180 Charitable Contributions	5,664.65
9000 Administrative - Other	<u>300.00</u>
Total 9000 Administrative	16,169.88
Computer Software	1,856.50
Need Receipt	2,085,755.12
Trina	1,930.76
Trina's Card-No receipt	<u>4,197.67</u>
Total Expense	2,277,328.16
Net Ordinary Income	124,910.19
Other Income/Expense	
Other Income	
9500 Other Income	
9520 Interest Income	0.18
Total 9500 Other Income	0.18
Total Other Income	0.18
Other Expense	
9800 Other Expense	
9810 CC Interest Expense	3,379.20
9830 Service Charge	<u>117.00</u>
Total 9800 Other Expense	3,496.20
Total Other Expense	3,496.20
Net Other Income	-3,496.02
Net Income	<u>121,414.17</u>