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05/31/24

Accrual Basis

Knepper Heating and Air

Profit & Loss

January through December 2023

	Jan - Dec 23
Ordinary Income/Expense	
Income	
Deposits to be broken out	2,549,432.80
Total Income	2,549,432.80
Cost of Goods Sold	
5000 Cost of Sales	
5001 Equipment	
5001-20 AOR - COS	8,414.83
5001-40 SVC/Maint - COS	866.83
Total 5001 Equipment	9,281.66
5010 Parts	
5010-20 AOR - COS	30,976.02
5010-50 SVC/Demand - COS	4,741.53
5010 Parts - Other	1,582.56
Total 5010 Parts	37,300.11
5020 Supplies	
5020-20 AOR - COS	5,618.58
5020-50 SVC/Demand - COS	933.05
5020 Supplies - Other	47,832.97
Total 5020 Supplies	54,384.60
5040 Permits	
5040-20 AOR - COS	130.00
Total 5040 Permits	130.00
5100 Warranty Labor	
5100-20 AOR - COS	90.86
5100-50 SVC/Demand - COS	37.98
Total 5100 Warranty Labor	128.84
Total 5000 Cost of Sales	101,225.21
Total COGS	101,225.21
Gross Profit	2,448,207.59
Expense	
6000 Marketing	
6010 Yellow Pgs/All Print Mktg	7,817.68
6020 Direct Marketing Mediums	11,273.27
6030 Spec Event/Public Relation	1,190.09
6000 Marketing - Other	19,246.12
Total 6000 Marketing	39,527.16
7000 Employee Related	
7060 Training Expenses	8,567.87
7100 Payroll Tax/Employer FICA	14,790.00
7120 Payroll Tax SUTA	10,738.82
7143 Group Health	48,797.92
7145 Pioneer Retirement Fund	47,952.88
7150 Uniforms	5,389.02
7180 Small Tools	1,751.95
7000 Employee Related - Other	394.90
Total 7000 Employee Related	138,383.36

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8000 Plant & Equipment	
8050 Building Maint. & Repairs	1,902.96
8060 Tools & Equipment	7,593.72
8090 General Liability Ins.	50,843.26
8110 Gas & Electricity	11,119.57
8120 Water	620.06
8130 Telephone General Service	3,311.96
8150 Internet	1,541.28
8160 Garbage Pick-up	2,916.00
8170 Lawn Care & Landscaping	1,430.00
8180 Cleaning Expense	1,678.90
8000 Plant & Equipment - Other	24.09
Total 8000 Plant & Equipment	82,981.80
8500 Vehicle Related	
8520 Repair & Maintenance	24,355.93
8530 Fuel	
8531 Fuel on Trina's Card	709.98
8530 Fuel - Other	37,235.37
Total 8530 Fuel	37,945.35
8540 License & Registration	285.71
8500 Vehicle Related - Other	1,249.95
Total 8500 Vehicle Related	63,836.94
9000 Administrative	
9010 Accounting/Auditor Expense	1,015.00
9020 Legal Expense	3,295.00
9050 Dues & Subscriptions	4,099.72
9060 Licenses	455.00
9090 Postage & Shipping	1,275.07
9100 Office Supplies	
9101 Snacks/Drinks	525.81
9102 Gifts	1,276.61
9100 Office Supplies - Other	2,809.41
Total 9100 Office Supplies	4,611.83
9110 Printing/Sales Mat'l/Broch	15.55
9160 Travel & Entertainment	1,163.64
9180 Charitable Contributions	10,578.13
Total 9000 Administrative	26,508.94
Computer Software	4,227.40
Need Receipt	1,502,243.99
Payroll Expenses	
Contractor Expense	2,716.30
Payroll Expenses - Other	318,114.16
Total Payroll Expenses	320,830.46
Trina	1,091.35
Trina's Card-No receipt	2,966.08
Total Expense	2,182,597.48
Net Ordinary Income	265,610.11

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Other Income/Expense	
Other Expense	
9800 Other Expense	
9810 CC Interest Expense	1,861.77
9830 Service Charge	59.00
9840 Bank Fee - NSF	1,329.60
Total 9800 Other Expense	3,250.37
Total Other Expense	3,250.37
Net Other Income	-3,250.37
Net Income	262,359.74